

U.S. Trade With Singapore: 2013 January-March vs. 2012 January-March

Trade

- Singapore was the United States' 12th largest export market in the first 3 months of 2013. U.S. exports to Singapore rose 0.6 percent to \$7.41 billion in 1Q 2013, from \$ 7.36 billion in 1Q 2012.
- Singapore's exports to the United States dipped 13.1 percent to \$4.31 billion, from \$4.97 billion in 1Q 2012.
- Singapore was our 16th largest trading partner in 1Q 2013. Two-way trade dipped 4.9 percent to \$11.7 billion.
- During the first nine years of the U.S.-Singapore FTA, which came into effect January 1, 2004, two-way trade has increased 60.0 percent and U.S. exports by 84.4 percent.

Trade Balance (Goods)

- The U.S. goods trade surplus with Singapore in 1Q 2013 was \$3.095 billion.
- The United States ran its sixth largest trade surplus in 1Q 2013 with Singapore (\$3.095 billion), after Hong Kong (\$9.177 billion), United Arab Emirates (\$6.719 billion), Brazil (\$4.279 billion), the Netherlands (\$3.985 billion), and Australia (\$4.007 billion).
- Primary U.S. exports to Singapore in 1Q 2013 consisted of machinery & parts (\$1.22 billion,); electric machinery (\$1.04 billion,); mineral fuel/oil (\$1.28 billion), and aircraft/aircraft parts (\$0.8 billion).

Singapore vs. ASEAN and Other Trade Partners

- The United States exported more to Singapore (\$7.41 billion) in 1Q 2013 than to many other economies with significantly larger populations, including Taiwan (\$6.60 billion), India (\$5.17 billion), Italy (\$4.0 billion), and Malaysia (\$3.07 billion).
- U.S. exports to Singapore (population 5.3 million) in 1Q 2013 were 26.3 percent of those to China (population 1.34 billion); 47.1 percent of those to Japan (population 128 million); and 71.1 percent of those to South Korea (population 49 million).
- Singapore is the largest ASEAN market for U.S. exports. It represented 38.8 percent of total exports to ASEAN in 1Q 2013.
- With exports of \$19.1 billion to ASEAN member countries in 1Q 2013, the United States sold nearly as much to this region (population 600 million and, taken together, our fifth largest trading partner) as to China (\$28.12 billion). The United States exported more to

ASEAN than to Japan (\$15.75 billion), Germany (\$12.05 billion), and the United Kingdom (\$12.40 billion).

Trade in Services (2011 latest available)

- Two-way trade in services between the United States and Singapore rose 9.4 percent to \$14.89 billion in 2011, from \$13.62 billion in 2010.
- During the first eight years of the U.S.-Singapore FTA, which came into effect January 1, 2004, two-way trade in services increased 85.4 percent and U.S. exports of services by 77.2 percent to US\$10.45 billion.
- Singapore was the United States' 19th largest trading partner in services in 2011, unchanged from 2010, and was our 17th largest export market at \$10.45 billion. The United States ran its 11th largest surplus in services in 2011 with Singapore (\$6.01 billion).
- Over eighty percent of services exports consisted of royalties (\$3.82 billion) and business services (\$5.196 billion) relating to information technology, management, operational leasing and R&D.
- Singapore is the largest ASEAN market for U.S. exports of services. It represented 54.8 percent of total exports to ASEAN (\$19.08 billion) in 2011.
- ASEAN is the United States' eleventh largest trading partner in services in 2011, with total trade hitting \$30.18 billion. With services exports of \$19.08 billion in 2011, the United States sold more services to ASEAN countries than to South Korea (\$16.56 billion), the Netherlands (\$14.67 billion), and Australia (\$16.09 billion).

Cumulative Foreign Direct Investment (FDI) (2011 latest available)

- U.S. FDI in Singapore rose 11.8 percent to \$116.6 billion in 2011, compared to \$104.3 billion in 2010. Singapore was the second largest recipient of U.S. investment in Asia after Australia (\$136.2 billion), and the tenth largest recipient worldwide.
- U.S. investment in the five major ASEAN states, Singapore, Malaysia, Thailand, Indonesia and Philippines, totaled \$158.74 billion and exceeded that invested on a combined basis in the Greater China (\$122.6 billion) – including China (\$54.2 billion), Hong Kong (\$52.5 billion), and Taiwan (\$15.8 billion).

Sources: Department of Commerce, U.S. Census Bureau, BEA, and ITA